



Sage 100 Contractor

New capabilities when moving from QuickBooks to Sage 100 Contractor

Detailed features comparison:

The features comparison chart below provides detail surrounding the additional capabilities provided to our customers who have made the switch to Sage 100 Contractor (formerly Sage Master Builder). From this single software solution, you can control every aspect of your business: accounting, estimating, scheduling, project management, service management, and more. As a result, Sage 100 Contractor provides the visibility to improve how your business is performing on each job—and the integration you need to eliminate inefficiencies and minimize errors. For more information on how Sage 100 Contractor delivers real visibility and real results, visit: NA.Sage.com/Sage-100-Contractor

Sage	QBES	QBP	QBPro
Sage 100 Contractor	QuickBooks Enterprise Solutions Contractor 13.0™	QuickBooks Premier 2013 Contractor Edition™	QuickBooks Pro 2013™

Feature Description	Sage	QBES	QBP	QBPro
Estimating**				
Integrated into accounting and operational processes	yes	no	no	no
Auto generate individual proposals orders, change orders, subcontracts, and more	yes	no	no	no
Auto maintain parts and pricing from multiple vendors in a database	yes	no	no	no
Handle multiple levels of detail, including parts, assemblies, costs codes, cost types, phases and bid items	yes	no	no	no
Production				
Scheduling				
Gantt chart—CPM tracking and on-screen editing	yes	no	no	no
Project notices and conflicting resource reports	yes	no	no	no
Auto generate Gantt chart schedule tasks from takeoff	yes	no	no	no

Feature Description	Sage	QBES	QBP	QBPro
Production (continued)				
Document Control**				
Purchase order audit report	yes	limited	limited	limited
Multiple purchase order types and variance tracking	yes	no	no	no
Subcontracts and subcontract change orders	yes	no	no	no
Change orders—creating individual documents for customer signature	yes	no	no	no
Track change order status	yes	limited	limited	no
RFIs, RFPs, submittals, transmittals, drawings tracking	yes	no	no	no
Provide access to documents and projects through mobile devices*	yes	no	no	no

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Feature Description	Sage	QBES	QBP	QBPro
Production (continued)				
Field Management				
View daily field reports, punch lists, correspondence, and task lists	yes	no	no	no
Access to key project reports on mobile devices*	yes	no	no	no
Ability to collect and approve employee time worked in the field on mobile devices*	yes	no	no	no
Provide the entire project team the ability to share and access project documents, drawings, and photos online*	yes	no	no	no
Service Management**				
Schedule and dispatch technicians and track status of work orders	yes	no	no	no
Email dispatch to technicians	yes	third party	third party	third party
Send and update service work orders with field technicians using mobile devices	third party	third party	third party	third party
Track serialized equipment installed at client sites	yes	no	no	no
Multi vendor part pricing for work order quotes	yes	no	no	no
Combined profitability reporting of contract and service type work	yes	no	no	no
Accounting				
General				
Post job costs to B/S as WIP or I/S as COGS	yes	no	no	no
Track multiple jobs on balance sheet and/or P&L	yes	no	no	no
Flexibility to close specific months	yes	limited	limited	limited
Archive prior year with full detail	yes	limited	limited	limited
Audit trail, cannot delete transactions	yes	limited	limited	limited
Default routine screen entry with presets	yes	no	no	no
Consolidated financials for multiple data files	yes	yes	no	no

Feature Description	Sage	QBES	QBP	QBPro
Accounting (continued)				
Accounts Receivable				
Show or hide markup, profit, overhead, or combination on T&M invoice	yes	no	no	no
AlA simulated form or print to form and ability to review before posting	yes	no	no	no
Loan draw and unitary billing	yes	no	no	no
AR auto calculate and ability to track retention	yes	no	no	no
Accounts Payable				
Auto billing from both subcontracts or POs	yes	limited	limited	limited
Warning if posting to nonbudget expense or over expense	yes	no	no	no
Track unlimited vendor renewing documents, W/C, insurance, contracts, training	yes	limited	limited	no
Auto generate letter to remind vendors of insurance expiration	yes	no	no	no
Sort pay bills window by job, include/exclude retention	yes	no	no	no
Auto deduct from vendor's payments workers' compensation expense	yes	no	no	no
AP auto calculate and track retention	yes	no	no	no
Print lien waivers as part of AP check run	yes	no	no	no
Queue AP payments for review	yes	no	no	no
Payroll				
Automatic fully burdened payroll costs	yes	limited	limited	limited
Certified and union reporting by job	yes	third party	third party	third party
Track workers' compensation code job task performed	yes	no	no	no
Equipment tracking with payroll	yes	no	no	no

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Feature Description	Sage	QBES	QBP	QBPro
Accounting (continued)				
Payroll				
Labor reports reflecting budget vs. actual hours and budget vs. actual costs	yes	no	no	no
Multi state payroll in one paycheck	yes	no	no	no
Easily collect and deliver employee time from the field to the office from mobile devices*	yes	third party	third party	third party
Equipment tracking**				
Track costs, revenue, repair, and maintenance history	yes	limited	limited	limited
Monitor equipment locations	yes	no	no	no
Inventory**				
Handle multi vendor pricing on same part	yes	no	no	no
Enforce minimum order quantity	yes	no	no	no
Ability to update stored estimates with current inventory pricing	yes	no	no	no
Analysis and Reporting				
Personalized security settings ensure project managers can only have access to their assigned jobs	yes	no	no	no
Cost to complete including unbilled subcontracts and POs	yes	no	no	no
Over- and underbilling filtered by job status	yes	no	no	no
% cost to complete reporting shows actual versus accounting variance	yes	no	no	no

Feature Description	Sage	QBES	QBP	QBPro
Analysis and Reporting (continued)				
Actual vs. estimated hours, committed costs, units reports	yes	no	no	no
Profitability reports by cost code, cost type, phases, and divisions	yes	no	no	no
Bonding reporting	yes	no	no	no
Original contract plus changes detail report	yes	no	no	no
View change orders by status, open, approved, disputed	yes	no	no	no
Workers' compensation audit reports	yes	no	no	no
Over budget detail reports on projects including committed costs	yes	no	no	no
Personalized "Project Work Center" – with menus organized for specific jobs	yes	no	no	no
Project Hot List – project items needing immediate action	yes	no	no	no
Scheduled report generation with delivery by email, print, or fax	yes	no	no	no
Access project reports from mobile devices*	yes	no	no	no
Report writer allowing custom calculations	yes	limited	no	no
General				
Number of users	unlimited	up to 30	up to 5	up to 3
Database size management and archival purging	yes	limited	limited	limited

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*Mobile capabilities available through Sage Construction Anywhere integration in 2013.

**Estimating, Service Management, Inventory, and Document Control are optional modules.

Sage Construction and Real Estate

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